



Focus of enterprise

*Emmerich am Rhein
- abreast of today's world -*

Business in the Hanseatic City of Emmerich am Rhein

Wir sind ein verlässlicher Finanzpartner.
Gut für Emmerich und Rees.
Gut für die Wirtschaft.



 Stadtparkasse
Emmerich-Rees

Die Stadtparkasse Emmerich-Rees ist einer der wichtigsten Finanzdienstleister in der Region. Unsere Privatkunden und hiesigen Unternehmen profitieren von unserer Leistungsfähigkeit. Mit unseren ImmobilienCentern und unserem VermögensCenter, unserem FirmenkundenCenter sowie unseren Geschäftsstellen sind wir für Sie da: persönlich, telefonisch und auch online.

Waterway



Rail



Road



FOCUS OF ENTERPRISE

*Emmerich am Rhein
- abreast of today's world -*

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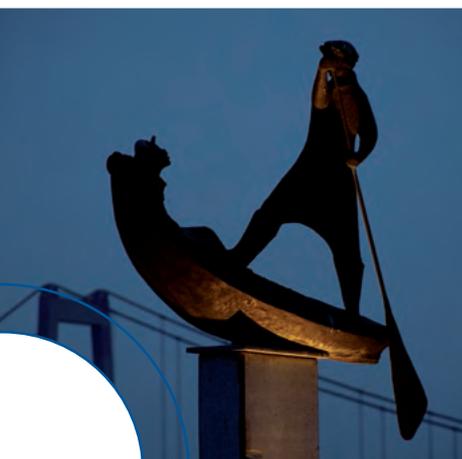
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Editors:

Wirtschaftsförderungs- und Stadtmarketing
Gesellschaft Emmerich am Rhein mbH
in cooperation with the Public Relations Office
for the city of Emmerich am Rhein

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Emmerich am Rhein

... where the health of businesses
is top priority



As Mayor of the Hanseatic city of Emmerich am Rhein and a promoter of trade and industry there, it is my pleasure to present this central hub in the district of Kleve and to introduce the promoting and marketing company, Wirtschaftsförderungs- und Stadtmarketing Gesellschaft Emmerich am Rhein mbH.

If you have any questions about Emmerich am Rhein, or would like advice on setting up or developing your company, we are here to help.

Our consultants can provide information on locations, available sites, property and logistics as well as possible subsidies. We assist companies' interaction with authorities and provide contact and partner information.

In Emmerich, you will find that much sought-after combination of facilities: a business location with ex-

cellent transport links and advantageous conditions; skilled consultants at hand; and great accessibility.

The presence of multiple sectors has given rise to economic strength; and in addition to its status as the home of several manufacturing industries, Emmerich am Rhein became the logistical heart of the northern Lower Rhine area when customs barriers were removed in the 1990s.

The task that we have set ourselves is to use everything in our power to strengthen existing advantages, to encourage local potential and through concentrated efforts to create the best conditions for a growing economy.

Johannes Diks
Mayor and
promoter of trade and industry

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Emmerich am Rhein

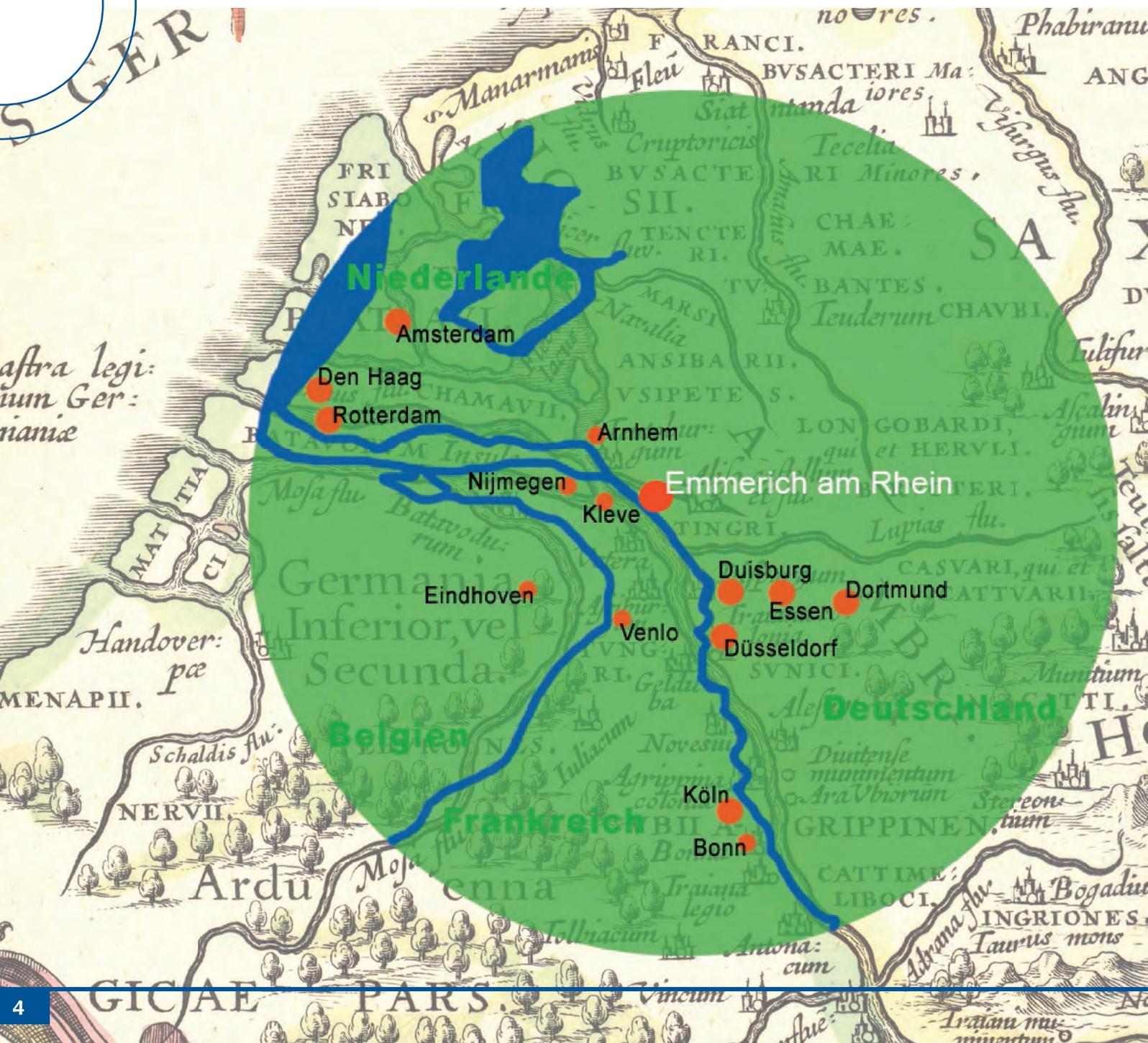
The name says it

The transport routes of the 15th century, plied by the traders of the Hanseatic League, have become our 21st century thoroughfares.

For concentrated networks, it's hard to beat Emmerich: road (Motorway 3, trunk roads 8 and 220); rail (Rotterdam, Netherlands – Genoa, Italy) and

river (Rotterdam – Basel or the Black Sea): we have it all!

All the connections you need are here, including high speed Internet via glass fibre broadband cables under local code 02822.



A 'Golden Gate'

... to the Lower Rhine and the Netherlands



With the longest suspension bridge in Germany, Emmerich am Rhein is the 'Golden Gate' to the Lower Rhine and the Netherlands. Enjoying a strategic position between the Rhine-Ruhr metropolitan area and the attractive Randstad region (between Amsterdam and Rotterdam) and close to the periphery of the Arnhem-Nijmegen hub, Emmerich am Rhein benefits from excellent logistics infrastructure with respect to the Rhein itself, the Betuweroute freight railway and the A3 motorway. The Rhein-Waal terminal at Emmerich, German's northernmost inland port on the Rhine has superlative connections by inland barge shuttle with Rotterdam, Europe's largest sea port, and Antwerp. Düsseldorf, Amsterdam (NL) and Niederrhein (Weeze) airport are all one hour away by car.

Representatives of the manufacturing, chemicals and logistics sectors contribute to the vibrant economic picture, which includes foodstuffs, metal processing, animal feed and paper conversion companies. Well-known names in the chemical industries at Emmerich am Rhein are Johnson Matthey Chemicals GmbH, KLK, KAO Chemicals GmbH and Oleon GmbH.

'Made in Emmerich' is the byword of Germany's third-largest confectionery manufacturer, Katjes; Probat, a world leader in coffee roasting machines; and the oldest coffee roasting company in Germany, Lensing & van Gülpen. The famous terracotta façade of Harvard University was supplied by NBK Architectural Terracotta in Emmerich am Rhein.

From Emmerich am Rhein, goods travel to all corners of the globe. Logistics companies such as Convent, Hülkenberg, Bekker, Holtkamp, Langanke and Dellemann, to name a few, have long and proud traditions and are often run by second or third-generation family members. And a sure sign that Emmerich am Rhein is the perfect inter-modal hub is the presence here of BLG Logistics, one of Germany's Top 20 logistics companies. Within the NettPark business zone, BLG operates a distribution centre for Konica Minolta Business Solutions Europe GmbH, supplying the entire European market, several African countries and Russia. Having taken over the distribution centre for adidas and Reebok brands, BLG at Emmerich am Rhein now operates the e-commerce business for the adidas Group.

Distances: (approx.)

Düsseldorf	100 km
Cologne	140 km
Hamburg	390 km
Arnhem/ NL	40 km
Amsterdam/ NL	130 km
Rotterdam/ NL	145 km



The growth of a trade route to modern hub

... with infrastructure and new businesses

839 first mention of the Via Publica (later the Volksstrasse, Poststrasse or Handelsstrasse) which roughly coincides with the current trunk road No 8

1233 Emmerich receives its town charter. This involves exemption from customs duties; it also bestows comprehensive market rights.

at **1237** The Rhine's main current, flowing past Emmerich, is a major transport route

at **1407** Emmerich becomes a member of the Hanseatic League and is represented at Hanseatic conventions by Zutphen/NL. The post road to Zutphen is used as a trade route by the Hanseatic League.

1567 A Hanseatic League convention takes place in the Knights of the Cross Monastery within the Cologne Quarter

at **1650** Proof that ferry traffic existed

at **1750** Reinforcement of the post road from Elten to Passau (today's trunk road No 8)

1800 Foundation of the printing company J.L. Romen

1846 Construction of roads to 's-Heerenberg and Zutphen. Construction of the highway to Münster

1852 The chocolate factory, Neugebauer & Lohmann, is founded

1856 Opening of the railway line to Oberhausen and Arnhem/ NL

1865 – 1912 Train ferry between Welle and Spycyk

1865 Guano works established on the Rhine

1868 van Gülpen, Lensing & van Gimborn engineering works founded (today: Probat)

1869 There are 22 tobacco and cigar factories in Emmerich

1885 The state port of distress (Sicherheitshafen) is redeveloped, with moorings for 120 ships

1906 Work on the industrial harbour is commenced

1911 Noury & van der Lande is founded (today: Akzo Nobel)

1912 Germania is founded (today: KLK oleo)

at **1938** State road No 8 is now 800 km in length, stretching from Elten to beyond Passau. Plans are made for a motorway

1960 Port handling activities of goods from England

1964 Federal road 220 is completed as an access area to the bridge

1965 Motorway A 3 Oberhausen-Arnhem is opened

1965 The bridge over the Rhine at Emmerich - Kleve is inaugurated

1966 Electrification of the railway line

1971 The first container crane in the harbour is commissioned

1992 Warnemünde treaty on the long-distance freight transport route from Rotterdam to Genoa

2006 Delivery of a second gantry crane

2008 The largest logistics centre in the Kleve district is built by BLG in Emmerich

2010 Opening of the Obi Markt at Budberger Strasse

2013 Sale of "Moritz-von-Nassau-Kaserne" conversion area to MONA Projektentwicklungsgesellschaft mbH

Third motorway access under planning



A Hanseatic city ... with a rich past



Emmerich became a thriving trade and Hanseatic League town due to its situation by the river and the proximity of towns in what is now the Netherlands: Zutphen, Zwolle, Kampen (along the navigable IJssel); Nijmegen and Antwerp on the Maas and, further inland, Duisburg, Neuss and Cologne.

Although the city's membership of the League initially involved representation by a delegate from Zutphen, there was a Hanseatic League meeting in Emmerich itself.

The highway to Deventer, Ommen and Meppen led onwards via Bremen and Hamburg to Lübeck and thus to markets at the Baltic and as far as Novgorod in Russia.

Raw materials were imported and finished goods exported, beer and wine from the Rhine finding eager traders, purchasers and consumers in the Baltic area.

When the Dutch city of Zwolle held the first Hanseatic League meeting in modern times in 1970, Emmerich also took part. As in olden times, Emmerich did not initially send an envoy to every meeting, but for the last 10 years or so it has done so, promoting its tourist attractions as a member of the Hanseatic League.

In cooperation with the cities of Kalkar, Wesel and Neuss, the modern Rhineland 'Hanse' was founded on 24 November 2009 in Neuss and has since participated in the exchange and events of respective cities, to bring about closer ties.

Cooperation on an economic level is to be reinforced and to this end, the 'Hanse Business reloaded' project was initiated. The project involves 30 cities and eight countries, and is monitored by the so-called 'transfer agency' of the Münster University of Applied Sciences, with Emmerich am Rhein playing a part. The business development department will be happy to provide more information on the project.



More about our history:

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The city in numbers

.....population, work and finance

Inhabitants (Census 2011)

31.12.2012	30,038
31.12.2011	29,994

Growth in population over the last ten years

↗ + 2.24 %

Employees liable to social security contributions

30.06.2012	9,304
30.06.2011	9,172

Unemployed

30.06.2013	1,207
30.06.2012	1,146

Job density*

30.06.2012	313
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* liable to social security contributions
Employees per 1,000 inhabitants

Commuters

Incoming commuters	4,305
Outgoing commuters	3,303
Net figure	1,002

Tax levels

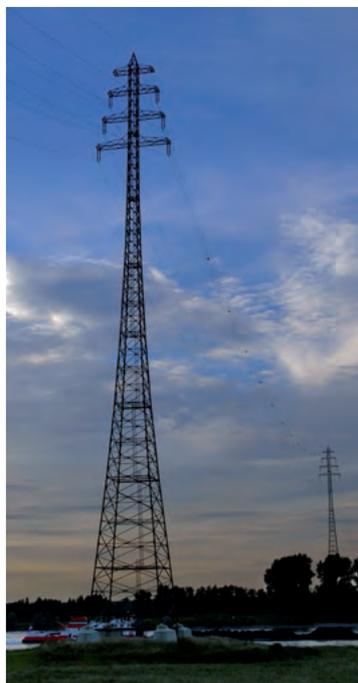
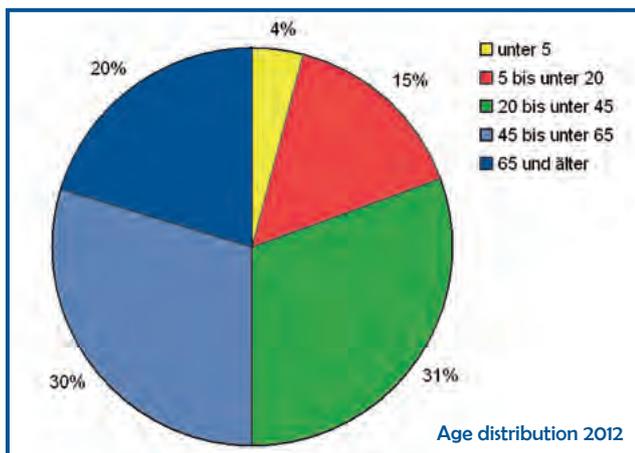
Local rate A	220 per hundred
Local rate A	415 per hundred
Business rate	425 per hundred

Purchasing power rating per inhabitant

2012	90.8
2011	92.7

Retail trade centrality

2012	95.2
------	------



A strong logistical location

...with enormous potential

Emmerich offers you a tri-modal logistics location: its coordinates, close to the Dutch border, ensure attractive conditions for people and businesses settling here.

Enterprise zones:

- Ost III
- Ost IV "NettPark"
- Moritz-von-Nassau (old barracks)
- LGP Stadtweide

We would be happy to tell you more about moving to Emmerich am Rhein!



Enterprise zone "Ost IV/ Nettpark"

Notable features

Moritz von Nassau (old barracks)

Size Total area 32.6 ha

Owner

MONA Projektentwicklungsgesellschaft mbH

Uses

Residential, mixed and business use

Development status

Was used as the temporary home of the Rhein-Waal college until 2012

Transport links

Distance from container port 2.5 km
Distance from motorway 0.8 km

Moritz von Nassau (old barracks)



Notable features of the NettPark development zone

Size Total area 50 ha

Location

North-east of Emmerich am Rhein in the Klein-Netterden area

Marketing

Erschließungsgesellschaft Emmerich am Rhein mbH

Uses

GE area/ 24-hour unrestricted use

Development status

Available / ready for construction at short notice:
12.5 ha

Transport links

24-hour access without restriction
Distance from container port 2.8 km
Distance from motorway 1.8 km
In addition, the planned A3 link is 800 m away

School, theatre, social provisions and medicine

...something for every member of the family

A multitude of benefits for company founders, location managers and logistics professionals is matched by the educational, cultural and social provisions we offer our citizens.

Education

Within Emmerich's districts are numerous primary schools (both non-confessional and 'faith' schools); two secondary levels which will be in future be merged into a single school; a grammar school; and a special education centre for learning, language and emotional and social development.

Adult education and family education establishments provide further courses.

The nearby district town of Kleve also offers a vocational college and the Rhein-Waal secondary school.



PAN kunstforum niederrhein

Culture

The cultural life of the Hanseatic city is centred on its theatre, main library, the Museum of the Rhine and the PAN kunstforum niederrhein. There is also a Museum of Coffee technology, galleries, musical and singing clubs and traditional fraternities and associations.

Social provisions

There is excellent provision for children and young people in the form of kindergartens and day-care centres – both non-confessional and faith-based – as well as various youth institutions. Alongside the social clubs, there are interest groups committed to the welfare of various age groups, such as the pro kids Netzwerk Kinderförderung, a families' league and senior citizens' organisation. An integration council has been set up for foreign citizens.

Interest groups and local residents can obtain help and support from the Social Administration + Jobcenter for Kleve district at the Emmerich am Rhein town hall.

Health

Alongside the hospital of St. Willibrord - the city's largest employer - numerous doctors and therapists provide medical care. Naturally, there are also pharmacies and emergency medical and nursing services.



Largest employer in Emmerich: St. Willibrord-Spital



City theatre



Further information:

www.emmerich.de

A brochure entitled 'Welcome to Emmerich am Rhein', is available at the town hall, the Citizen's Bureau and the Tourist Information Office.

Administration and advisory services

...promoting economic activity

Local administration is divided into the following areas: 1 – Central administration, 2 – Finance, 3 – Property, 4 – Youth, school and sports, 5 – Urban development, 6 Local services and orders 7 – Employment and social services / Kleve district job centre. In addition, there is the Office for Equality, the Office for Public Relations and the Local Audit Office.

Arrangements in the areas of culture, the arts, contacts and Municipal Undertakings are operated by semi-private bodies.

The city of Emmerich am Rhein has also transferred various tasks to privately run organisations in which Emmerich is co-owner. These are Emmericher Gesellschaft für kommunale Dienstleistungen GmbH (EGD), Stadtwerke Emmerich GmbH (SWE), Technische Werke Emmerich am Rhein GmbH (TWE) and Wirtschaftsförderungs- und Stadtmarketing Gesellschaft Emmerich am Rhein mbH (Wifo).

The council is responsible for all municipal affairs unless legal provisions have been made, or the Council delegates duties to committees with decision-making powers or to the Mayor.

There are 36 members of the Council, who are elected for five year terms and who carry out their activities on a voluntary basis.

The Chairman of the Council is the full-time Mayor, who is also the highest-level representative of the city and head of administration.



Mayor
Johannes Diks (CDU)



First Deputy Mayor
Herbert Ulrich (CDU)



Second Deputy Mayoress
Elke Trüpschuch (SPD)



Mayoral representative
Deputy Mayor
Dr Stefan Wachs

Municipal Administration Offices, Emmerich a. Rh.

Geistmarkt 1
D - 46446 Emmerich am Rhein
Tel.: 49 (0) 2822 75-0
Fax. 49 (0) 2822 75-5000
Email: stadtverwaltung@stadt-emmerich.de
www.emmerich.de
Mayor: Johannes Diks
Alderman: Dr Stefan Wachs
City chamberlain: Ulrich Siebers
Sector: Services
Number of staff: 270
Number of trainees: 6

Seats held on the Council:

CDU	15
SPD	8
BGE (Bürgergemeinschaft Emmerich)*	7
FDP	2
Greens	2
The Left	1
BSD.NRW	1
* Community of citizens	

Silute, King's Lynn & Kirkland

...worldwide links

Silute - Lithuania

The partnership with the Lithuanian city of Silute is predicated on cultural links, with a lively exchange of ideas and reciprocal visits.

The partnership was founded in 1990 when Lithuania was still part of the Soviet Union. Whereas the initial visits to Silute were generally also to bring aid, today cultural exchange is the basis of the partnership.

King's Lynn - Great Britain

There has been a lively partnership with the Hanseatic League town of King's Lynn, in England, since the 1970s and a plethora of visits and return visits by clubs, associations and school pupils has taken place since that date.

King's Lynn was, next to the League's London Kontor at the Steelyard, an important trading partner at the time of the Hanseatic League.

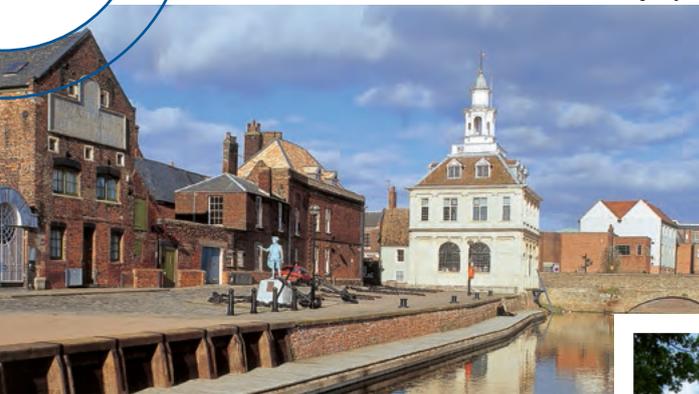
Of great significance in the partnership is the Emmerich-King's Lynn Circle of Friends, through which citizens of both communities have long enjoyed warm friendships.

Kirkland - USA

The twinning of Emmerich and Kirkland was initiated in the middle of the 1990s, taking its beginnings in a German-American student exchange. In recent years, many transatlantic relationships have been forged.



Custom House, King's Lynn



Heritage Hall, Kirkland

Borough Council of
**King's Lynn &
West Norfolk**



Evangelical-Lutheran Church, Silute



Freundeskreis Emmerich-Silute

Alfred Bartminn
Weseler Strasse 64
46459 Rees
Tel. + 49 (0) 2851.3636

Freundeskreis Emmerich - King's Lynn

Brita Weber
Paul-Maria-van-Aken-Strasse 3
46446 Emmerich am Rhein
Tel. + 49 (0) 2822.98 15 60



Wirtschaftsförderungs- und Stadtmarketing Gesellschaft Emmerich am Rhein mbH

*Qualifications on the spot
... and contacts in the right fields*

The promotion and marketing company Wirtschaftsförderungs- und Stadtmarketing Gesellschaft Emmerich am Rhein was founded in 2001. Its co-owners include the city of Emmerich am Rhein (70% share), Stadtparkasse Emmerich - Rees (municipal savings bank) (15% share) and Port Emmerich Infrastruktur- und Immobiliengesellschaft mbH (15% share). The company's aim is to improve the overall economy of Emmerich am Rhein by promoting industry, commerce, retail trade and tourism.



Emmerich in the spotlight

Since 2007 Mayor Johannes Diks, as director of Wirtschaftsförderungs- und Stadtmarketing Gesellschaft Emmerich am Rhein mbH, has put the promotion of economic activity at the top of the agenda and has embraced the interests of the company. He is assisted by two employees who are dedicated to the areas of promoting economic activity and marketing the city.

Another seven employees along with numerous voluntary staff take care of guests to the City of Emmerich am Rhein in the Emmerich infoCenter, offering a varied leisure programme.

Anyone taking the decision to form a company at Emmerich am Rhein can from the very outset expect a committed team of individual consultants and constant support. The team will coordinate negotiations with authorities and organise swift contact with local and region decision-makers.



A broad spectrum of services is offered, ranging from specialist events, through consultancy on company start-ups to procurement of commercial premises and the provision of market-specific data.

Within the framework of promoting the city, the team develop marketing concepts and look after implementation, by among other things publishing advertisements, producing brochures on specific themes and staging city festivals and other events at local, regional and cross-regional levels. Alongside the close cooperation with joint advertising agencies and officers in municipal administration, the promotion arm of the company maintains a network that encompasses organisations both in Emmerich and beyond, as far as the Ruhr area and the Netherlands.

Logistics Symposium



Wirtschaftsförderungs- und Stadtmarketing Gesellschaft

Emmerich am Rhein mbH
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Email: wirtschaftsfoerderung@stadt-emmerich.de
www.emmerich.de
Director: Johannes Diks
Sector: Services
Number of staff: 10
Number of trainees: 1



AQUAtec GmbH

A cut above

AQUAtec, one of the leading European specialists in complete solutions for large-format water jet cutting, has its base in Emmerich am Rhein, from where it supplies products and services to the entire world. 'Made in Germany' still carries with it the cachet of incomparable quality – and with good cause.

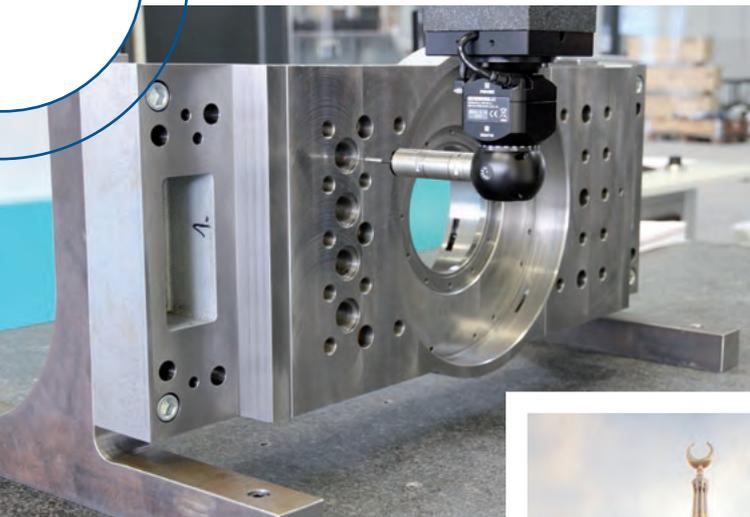
In 2000 Lucia M. Esposito and Martin Meenen founded AQUAtec and have since led the company with passion, far-sightedness and humanity. The medium-sized enterprise uses two of the largest water-jet cutting plants in Europe, producing finished and semi-finished parts in aluminium, steel and premium steel at lengths of up to 16 metres, this without edge deformation.

In comparison to cutting using burners, plasma or lasers, water jet cutting is superior: hardly any heat is produced, since the cut grooves are continuously cooled; and there is no warping, setting or discoloration. It is no surprise that for many years now architects, engineers and building contractors the world over have set particular store by the unique processes used here, the know-how amassed by the company and the persistence with which the perfect finish is pursued.

Whether the contract is façade parts for the largest turret clock in the world, the Makka Clock Tower (640m), precision parts for Airbus, or innovative 3-D cuts, AQUAtec keeps a constant eye on the whole artefact and a specific focus on detail. Thus, the object is completed in consummate fashion – down to the last millimetre.

The machinery's manufacturing depth caters for almost any need. The company offers a superlative range of services for finished and semi-finished parts in aluminium, steel and premium steel up to 16 metres in length: project plans, drawings, milling, CMC, drilling and turning, commissioned measurements, grinding, galvanising, hardening, annealing, edging, folding, shaping. From project management to certification.

Whether a customer orders a specific isolated application from AQUAtec or a complex service, he or she can always rely on the soundness and professional quality that our 40 employees provide. AQUAtec is still growing, and regularly seeks junior staff such as product designers, cutting machine operators and construction mechanics, who receive further training in the company. And it's all to keep us a cut above the rest!



AQUAtec GmbH

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www.aquatec-ndrh.de

Directors: Martin Meenen, Lucia Esposito

Sector: Metal processing

Number of staff: 55

Number of trainees: 4

Markets: Europe, Middle East

Q-railing

Q-railing

Engineered in Emmerich – At home throughout the world

A contemporary style is the calling card of railing systems from the Lower Rhine

Q-railing develops, manufactures and markets railing systems in premium stainless steel, aluminium and glass: From 5-metre long handrails down to the smallest screw, from ground and polished glass to innovative glass brackets. A few key statistics help to sketch the portrait of this internationally-acclaimed family concern based in Emmerich: Approximately 200 people around the world are employed by Q-railing, and the organization develops over 250 new solutions every year. Q-railing's product range encompasses more than 3,600 inventory items, which are kept in their 15,000m² warehouses, ready for global dispatch. Architects and specialist craftsmen put their trust in Q-railing systems, with annual orders at the company's headquarters exceeding 75,000. But what is behind these figures to explain the company's growing success?

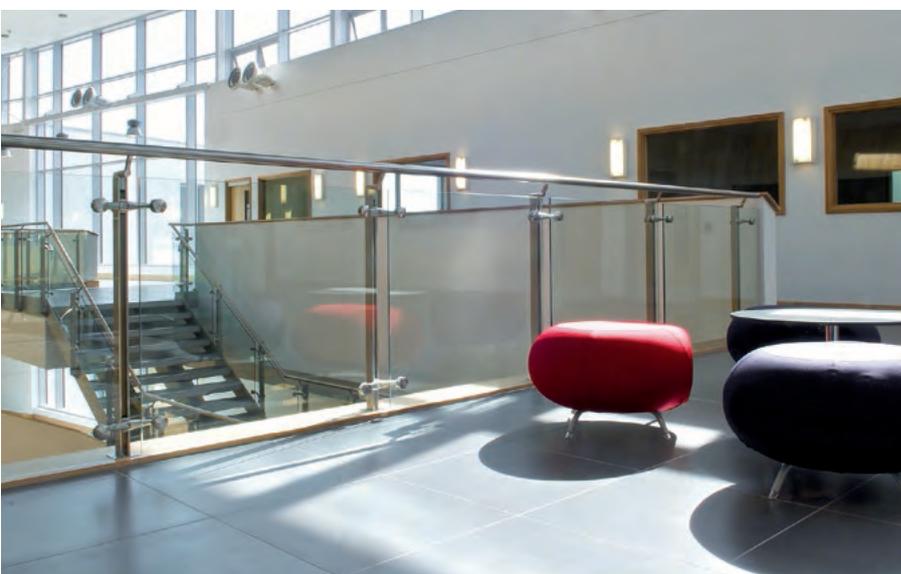
Behind every product, there is a singular idea

Wouter Guliker founded Antiqua Guliker GmbH in the 1980s, with an initial focus on casting and premium stainless steel processing. The manufacture of brass products and railing systems for interiors were a later addition to the company's activities. At the end of the 1990s, Antiqua responded to the growing demand within the railing segment and expanded in this area, moving into this market niche with inspired products. The company develops modular railing systems characterised by superlative quality, customer-oriented

functionality and innovative design that is simple to assemble and affordable for all. The railing systems range became hugely successful, and in 2004, under the management of Wouter's son Ronald Guliker, led to a new, independent enterprise: Q-railing.

People are always at the centre

The simple reason for the company's lasting success is the consistent attention to customer needs and an on-going search for functional and visually-attractive solutions. But the crucial factor in the way that Q-railing has flourished is the team spirit at the heart of the organization's endeavours. This is the factor that gave rise to the company and fostered its growth. As a result, constant product improvement and the discovery of new market trends are matters close to the heart of the company employees. Security and quality are the basis for their work; functionality and pleasing design the focus.



Q-railing

Marie-Curie-Strasse 8-14

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Tel.: + 49 (0) 2822.91569 0

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Email: sales@q-railing.de

www.q-railing.com

Director: Ronald Guliker

Sector: Suppliers to the construction industry, railing systems

Number of staff: 200

Number of trainees: 4

Markets: Represented on every continent



Deutsche Giessdraht GmbH

First class copper wire

Deutsche Giessdraht GmbH, an international actor in the non-ferrous metal industry, chose Emmerich am Rhein as an ideal location for its headquarters. The parent companies, Codelco (Corporacion Nacional del Cobre de Chile) and Aurubis AG, Hamburg considered the tri-modality of rail, water and road reason enough in 1975 to found an enterprise specialised in copper processing on a 32,000m² site here. Today, Deutsche Giessdraht GmbH (DG) is at the pinnacle of European manufacturers in this sector.

DG has furnaces equipped with state-of-the-art exhaust gas filter technology, a casting plant and a multi-stage roll train with adjacent packaging line. The copper is melted at around 1,100°C, cast into a continuous bar and shaped at a downstream rolling mill into a round wire.

The company has its own access to the port at Emmerich and at these premises, a Rhein Waal Terminal GmbH heavy duty crane is used to handle the copper cathodes, which arrive by barge. A quantity of the finished copper wire is also dispatched by waterway. Barges, rail freight cars and trucks leave the production location daily, guaranteeing quick delivery of the high quality product.

The company holds ISO 9001 (quality), ISO 14001 (environment) and ISO 50001 (energy) certifications. Future goals are the further development of quality and enhanced efficiency. As an energy-intensive enterprise, Deutsche Giessdraht GmbH is committed to the development of innovative technologies that protect resources. Customers can rest assured that in the future as now, no compromises will be made with respect to the excellent quality of RheinRod.

DG has two strong partners in Codelco and Aurubis AG. Codelco is the world's largest copper producer and is 100 per cent-owned by the Chilean state. Aurubis AG is a MDAX-listed company and the largest copper producer in Europe.

At Emmerich am Rhein, the company's 115 employees specialise in the thermal and mechanical processing of copper cathode raw material to produce copper wire of optimal purity, in dimensions ranging from 8 to 16mm. At any time there can be up to eight apprentices at DG, studying for the qualifications of industrial manager, mechatronics, industrial mechanic, IT systems operator or process technician.

Only the very best quality 'RheinRod' product leaves the Lower Rhine workshops; quantities can exceed 300,000 tonnes per year. Around half of the copper wire produced here is further processed by German customers into fine round wire and profiles; the other half goes primarily to western and southern Europe. Companies in Austria, Italy, France, the Benelux countries and Spain are the main clients.



Deutsche Giessdraht GmbH

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D - 46446 Emmerich am Rhein

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Fax: + 49 (0) 2822.3166

Email: info@deutsche-giessdraht.de

www.deutsche-giessdraht.de

Director: Dr S. Schneider

Sector: Non-ferrous metal industry

Number of staff: 115

Number of trainees: 8

Markets: Germany, Austria, Italy, France, Spain, Benelux



T & A Paletten GmbH

Much-travelled timber

The humble wooden pallet has now enjoyed many years of ascendancy. It would be hard to imagine the transport of food, electrical goods and chemical raw materials without this practical form of packing. And this is precisely the claim to fame of T&A Paletten GmbH, of Emmerich. An ideal geographical location, a skilled local workforce and the very best infrastructure prompted the purchase in 2003 of a 83,000m² site, formerly a brickworks, by the Dutch Faber Halbertsma Group.

The ensuing development here is a story of great accomplishment, with employee numbers doubling to their current tally of 90. Thanks to continual investment, recent years have brought streamlining of the production of new pallets and recycling of used pallets. T&A also takes on apprentices and has already seen wood technicians for pallets and export packaging through their training. T&A Paletten GmbH is a 100 per cent-owned subsidiary of the Dutch company Faber Halbertsma Group (FHG). FHG itself is a company enterprise: Ingrid Faber is the Chairman of the Board. In its production sites in the Netherlands, Belgium, France and Germany, the group manufactured approximately 18.5 million pallets and repaired 3.5 million pallets in 2012. A further business area for the group is Pallet Pooling - the lease of pallets - in conjunction with the company PRS (Pallet Return System) for the chemicals industry and IPP Logipal for food and electronics. 2012 saw the takeover of PAKI Logistics, Germany's largest Euro pallet leasing company, as well as DB Gitterboxen.

The group also has its own timber purchasing business, Satim, with purchasing volumes of approx. 500,000m³ wood per year. FHG employs around 800 people throughout Europe and is the largest full service supplier of wooden packaging in Europe.

In 2012, T&A Paletten GmbH achieved a turnover of 15.6 million euro and produced a total of 2.65 million pallets (new and used). The Emmerich operations are concerned with new production, as well as the sorting and repair of used pallets. This combination allows the company to offer a rounded service and enhances its market potential. T&A pallets is one of the largest pallet manufacturers in Germany. Michael Rau, Director of T&A Paletten, feels that good opportunities lie ahead: "Without pallets, no goods can move. Markets are becoming ever more global; trade is increasing. Almost all everyday consumer goods are transported on pallets."

Due to the excellent strategic position of Emmerich, T&A's key markets in Germany (the entire Ruhr Valley), the Netherlands and Belgium are within a radius of approximately 250km. Its principal clients are in the chemicals and foodstuffs industries, logistics and commodities.

T&A obtained DIN EN ISO 9001 (Quality Management) certification in April 2012. Currently, PEFC certification is under way. This controls sustainable practices in managing timber and purchasing sawn timber, a programme that is certain to gain in importance in the future. Faber Halbertsma Group purchases timber from saw works that themselves source logs exclusively from sustainably managed forests. In this regard, the company was awarded a commendation by the environmental organisation Greenpeace in 2002.



T & A Paletten GmbH

Eltenerstrasse 153

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Email: info@tunda.de

www.tunda.de

Directors: Michael Rau, Marcel Fok,
Ingrid Faber

Sector: Manufacture of pallets

Number of staff: 90

Number of trainees: 1

Markets: Germany, Benelux


 KLK OLEO

KLK EMMERICH GmbH

A world of opportunity

KLK EMMERICH GmbH, a specialist in the oleochemical industry for over a century, was founded in 1911 by brothers Anton and Frans Jurgens and is based at Emmerich am Rhein. Its story began even earlier, with the development here of catalysed hydrogenation in 1901 by Dr Normann. Today, the name Ölwerke Germania is still visible in the bricks of the 120m high chimney.

Since 2010 the Emmerich site has been operating under the international group Kuala Lumpur Kepong Berhad (KLK). The company is listed on the Bursa Malaysia and is active in the fields of plantations, production and property. KLK EMMERICH GmbH is part of the KLK OLEO division, which has through consistent expansion become a leading global player in the oleochemical industry.

At Emmerich am Rhein around 250 employees are working in four shifts on the production of oleochemical based products and derivatives from renewable resources.

and management, chemical laboratory work, chemical equipment operations and IT system integration. Since 2011, the company has also been offering dual studies in engineering and business economics.

The Emmerich site is certified according to DIN EN ISO 9001:2008, DIN EN ISO 14001:2004 and BS OHSAS 18001:2007 standards and has been running a successful programme of continual improvement measures for several years.

The use of renewable resources has, from the very beginning of production up to the present day, proved a constant for the mindset of the company and its success. A company management attuned to issues of safety, health and environmental protection as well as sustainability and energy efficiency continues to assure the future basis for responsible and profitable production.



Making use of optimal transportation links – the motorway is a few minutes away – and its own port facility on the Rhine, the company dispatches pure glycerine, fatty acids and fatty acid derivatives to international clients all over the world.

KLK EMMERICH GmbH places enormous emphasis on education and training and employs an average of 25 trainees in the company. They are preparing for careers in industrial mechanics, electronics for industrial engineering

KLK EMMERICH GmbH

Steintor 9

D - 46446 Emmerich am Rhein

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Fax: + 49 (0) 2822.72-276

Email: info_europe@klkoleo.com

www.klkoleo.com.my

Directors: Ah Kow Yeow, Ralf Ewering

Sector: Oleochemicals

Number of staff: 250

Number of trainees: 25

Markets: worldwide



CONVENT Spedition GmbH

Reliable, creative and individual

CONVENT Spedition GmbH is an enterprise managed by the third generation of its owners and a highly specialised logistics firm headquartered in Emmerich am Rhein. The CONVENT team has been developing individual logistics solutions for its international clientele for 80 years.

The range of services includes warehouse logistics and goods distribution: a large portion of goods handled by the company are imported via the port of Rotterdam and transported by barge (inland vessel) to Emmerich port for storage. The company's own warehouses of 30,000 m² and a further 10,000 m² under lease are used mainly for plastics, animal feed and hazardous goods. Since more than 20 years, CONVENT has established itself as an experienced partner for the chemical industry and CONVENT's clients include local chemical manufacturers to whom raw materials are delivered and from whom finished goods are collected for Europe-wide distribution.

With its exceptional transportation links (road / water / rail), Emmerich has established itself as a logistics centre and enabled the company to position itself as a logistics specialist within the chemical area. The warehouses have been equipped for this use according to current legal provisions, which also apply to all the trucks operated by the company.

All drivers are trained hazardous materials drivers and warehouse staff undergo regular training in the safe handling of goods.

Another important part of the business is the storage and repackaging of animal feed, which takes place in separated warehouses. Besides this, CONVENT has gained a reputation in international transport for its specialist knowledge of England, acquired over many years.

More than 70 employees work at the Emmerich location which is under the joint management of Susanne Convent-Schramm and Peter Rähler. They summarise their recipe for success as follows: "We are small enough to be able to handle individual solutions for our international customers. And we are large enough to do this in a highly competent way!"



Convent Spedition GmbH

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 Email: info@conventgmbh.de
 www.conventgmbh.de
 Directors: Susanne Convent-Schramm /
 Peter Rähler
 Sector: Logistics services
 Number of staff: 70
 Number of trainees: 6
 Markets: Germany, EU, UK

Katjes

Katjes Fassin GmbH + Co. KG

Modern sweets

This success story begins with a small cat and a recipe for liquorice that Xaver Fassin brought from Sicily in 1910. Fassin's son used the recipe to invent small black feline shapes that were dubbed "Katjes", a Dutch term of endearment meaning "little cat". The year was 1950, and the name became eponymous with the traditional family company founded in Emmerich, on the Lower Rhine region.

In 1971, Katjes expanded its liquorice line into a completely new area, with the introduction of the first fruit gums made with yoghurt, "Yoghurt-Gums". Forever associated with the slogan "Katjes-jes-jes-jes", the product and the company have attained growing popularity over the years.

There were more innovations to come, with Katjes setting the bar for natural products back in 1988. Katjes was the first on the market to exclude artificial colourings from its products; it uses only fruit juices, purées and extracts as well as fruit and plant concentrates. In 2007, Katjes went a step further and opted for natural aromas in its fruit jellies.

In recent years, Katjes has made an emphatic return to its roots of non-gelatine products, since "Katjes-Kinder" and "Yoghurt-Gums" had from the very start been manufactured without animal gelatine. This led to the motto "Veggie-jes-jes-jes" and started an irresistible trend, which took account of the potential represented by a growing group of "part-time" vegetarians (around 42 million Germans). The current campaign, a vegetarian "Grün-Ohr Hase" with green ears, won the "Sweetie" prize for innovation in the sector in 2012.

By now, Klaus Fassin has retired and assured his succession by passing on management of the company to the third generation family member Bastian Fassin and to Tobias Bachmüller. Today's company has the particular feel of a family enterprise and takes its social responsibility seriously.

Its unbroken record of success in the German sweets market continues apace to this day. The Emmerich enterprise, with brands that include Katjes, Ahoj-Brause powder and SALLOS, is number three on the German confectionery scene. The acquisition of traditional brands such as Ahoj-Brause, SALLOS and Hustelichen has further enhanced the prosperity of Katjes. Approximately 500 employees work at the production sites of Emmerich, Potsdam and Remshalden, near Stuttgart. There are currently 22 trainees in the company, following a specialist career path in confectionery technology or in the sphere of business economics.



Katjes Fassin GmbH & Co. KG

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Email: info@katjes.de

www.katjes.de

Directors: Bastian Fassin/
Tobias Bachmüller

Sector: Confectionery industry

Number of staff: 470

Number of trainees 22

Production location: Germany

Markets: worldwide (key market: Europe)

Quality. Made in Germany.
SETTER
PAPERSTIX

Q-Plast
QUALITY

Setter GmbH & Co. Papierverarbeitung Q-Plast GmbH & Co. Kunststoffverarbeitung

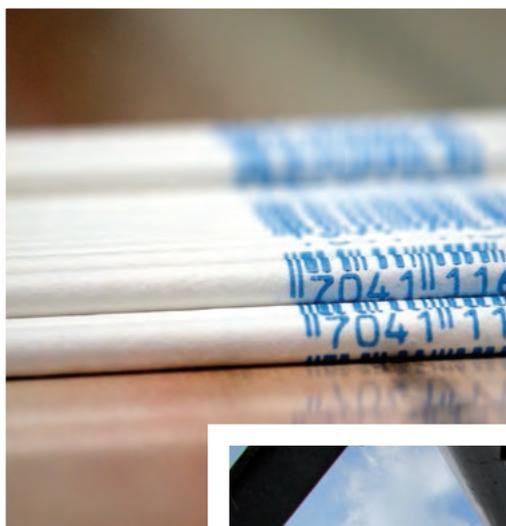
From Emmerich to the world

Inconspicuous and diminutive, mostly in plain white – it is not immediately obvious how much technological know-how has gone into the making of these small sticks. The Setter and Q-Plast companies produce more than 30 billion paper and plastic sticks annually. Around 90 per cent are exported around the world and many make the journey in containers via the Rhine, a clear advantage, which is due to the favourable geographical coordinates of Emmerich.

The sticks are used in a variety of products, from lollipops to cotton buds and for medical applications. Customers include well-known national and international names in the confectionery and hygiene industries. The sticks are produced in various colours and can be imprinted with wording or bar codes.

Setter customers use the product as a component in highly technical production lines; hence, quality is a crucial element in its reliability under further processing. Requirements for precision measurements, residual moisture and surface finish are extremely high and the finishing technology developed in-house assures the dependability of the product.

Founded in 1963, Setter and Q-Plast are today top-of-the-range leaders, with a market share of well over 35 per cent. The company employs around 80 people in Emmerich. Since 2004, Setter and Q-Plast have been part of the Wuppertal GESCO Group, an association of successful medium-sized enterprises.



Setter GmbH & Co. Papierverarbeitung und Q-Plast GmbH & Co. Kunststoffverarbeitung

Reeser Strasse 87
D - 46446 Emmerich am Rhein
Tel.: + 49 (0) 2822.914580
Fax: + 49 (0) 2822.9145830
Email: info@setter-germany.com
www.setter-germany.com

Director: Robert Prager
Sector: Suppliers to the confectionery and hygiene industries
Number of staff: 77
Number of trainees: 1
Markets: Europe, India, China, Asia, North, Central and South America, Africa, Australia, New Zealand



BIOTEC GmbH & Co. KG

Natural strength

It would be hard to imagine our daily life without plastics. At the same time, voices in support of more sustainability and a smaller CO₂ footprint have been making themselves heard for some time. And these voices are right. The solution? Granulates for bioplastics, made from 100 per cent biodegradable natural products – such as potato starch.

What might sound like an amusing film is in fact the beginning of a success story. In 1990, a garage at Emmerich am Rhein became a test laboratory for the first trays made from bioplastics. The tools, sourced in a supermarket and including baking powder and a kind of waffle iron were deployed with much eagerness and patience, the results put to the test as a snack. The trays were filled with curried sausage and beef shashlik and trialled for their suitability. And the scientific outcome: starch-based foam trays made of BIOPUR. Thus was born an alternative to traditional plastics made from crude oil. BIOTEC became an industrial pioneer in the field of bioplastics. More achievements followed soon after: the first completely compostable biowaste bag, which the Melitta group brought to the market under the brand name 'Swirl' in 1995.

Meanwhile, BIOTEC has become a European leader in bioplastics from its base at Emmerich am Rhein.

The demand for green solutions is steadily climbing throughout the world and the market for bioplastics is estimated to be growing by 20 to 30 per cent every year. BIOTEC's aim is to be part of this trend through its various products, which are marketed under the brand name BIOPLAST. That's reason enough to continue researching, developing and always searching for new applications.

A continual growth in demand means that products, processes and techniques are subject to ongoing development and improvement. The science and the knowledge that goes with it are under constant expansion; inspiration and ideas for great inventions are being worked on all the time.

BIOTEC can be regarded as a multiplier of sustainability: its products are 100 per cent biodegradable and processable for use in packaging, to become a daily necessity. A great example of a sustainable product life-cycle!

Production in a 3-shift operation sets itself significant objectives. Not only are substances biodegradable, but the share of renewable materials in the finished product is impressive. Added to this, the products are neutral in smell and flavour.

BIOPLAST products also make it possible for many companies to demonstrate consistency in their marketing effort. BIOTEC offers the bio-food producer or manufacturer of natural cosmetics biobased packaging with excellent green credentials.



BIOTEC

Biologische Naturverpackungen GmbH & Co. KG
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 Fax: + 49 (0) 2822.51840
 Email: info@biotec.de
www.biotec.de
 Directors: Peter Brunk
 Sector: Biodegradable and compostable resins
 Number of staff: 31
 Markets: Western Europe



Reuling Papier Verarbeitungs GmbH

Independent European cutting and shaping factory

Reuling Papier Verarbeitungs GmbH is Europe's largest independent specialist for pre-cutting and formatting office stationery, and its home is Emmerich.

The company Reuling Papierverarbeitungs GmbH was founded in 1996, operates worldwide and serves customers in Germany, England, the Benelux countries, France, Switzerland, Austria and Denmark with individual concepts.

Recycled papers of varying qualities, fax paper, printer paper for laser or inkjet printers, high-quality color and multifunction papers. The company's broad product range can be tailored to the requirements of its national and international customers.

At its Emmerich plant in business zone Ost III, the paper processing specialist has an almost fully automatic facility with state-of-the-art cutting and formatting technology, as well as the latest packaging machinery. This allows for the processing of up to 130,000 tonnes papers of varying qualities to special papers for office communication in a very wide range of specifications and in sizes DIN A5, A4 and A3.



The medium-sized enterprise is certified under FSC and PEFC standards and uses only paper produced from sustainable forests.



RPV GmbH

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 Email: info@rpv-gmbh.de
www.rpv-gmbh.de
 Director: Bernardus Reuling
 Sector: Paper processing
 Markets: Germany, Benelux, UK, France
 Switzerland and Austria



Stadtparkasse Emmerich-Rees

A strong partner for both private individuals and companies

The Sparkasse (savings bank) in Emmerich has been the epitome of reliability and expertise since 1842. The financial services provider is committed to the general public, as a partner for both private banking and medium-sized enterprise clients. In addition to modern business headquarters, there is a tight network of ten business locations in Emmerich and Rees.

The bank and its various subsidiaries are in the experienced hands of CEO Horst Balkmann and fellow manager Gregor Reinen.

The Sparkasse employs 220 people with skilled staff available for private and business clients in branch offices, the corporate bank and the private banking arms. With around 17 apprentices engaged each year, the Stadtparkasse has for some years been one of the major training institutions in the locality. A balance sheet figure of around 900 million euro in the 2012 business year makes it a leading player in the business area.

Stadtparkasse Emmerich-Rees is a member of the Rheinischer Sparkassen- und Giroverband and through this is also associated with the DSGV (German Savings Banks Association) in Berlin. In order to promote the economy of the region the Sparkasse is a shareholder in Technologiezentrum Kleve

GmbH, Wirtschaftsförderung Kreis Kleve GmbH and Wirtschaftsförderung und Stadtmarketing GmbH Emmerich.

The savings bank is strongly committed to the citizens of the city and surrounds, which is manifest in contributions from its own foundations, in grants and in donations and sponsorships for initiatives, clubs and citizens engaged in voluntary work in the region.

"The strengths of our organisation are independence and a high degree of flexibility. And these qualities are what the citizens of Emmerich and Rees will continue to enjoy in the future", says Horst Balkmann.



Stadtparkasse Emmerich-Rees

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 Tel.: + 49 (0) 2822.76-0
 Fax: + 49 (0) 2822.76-200
 Email: info@ssker.de
www.stadtparkasse-emmerich-rees.de
 Board of Management Horst Balkmann, Gregor Reinen
 Sector: Financial services
 Number of staff: 220
 Number of trainees: 17

Gut. Für Emmerich und Rees.



PROBAT - Kaffeerösterei Lensing & van Gülpen Emmerich - a centre for coffee on the Lower Rhine

Ask most people what towns come to mind in connection with coffee and they would probably say Bremen and Hamburg. They may also think of Leipzig, as the place where Bach's Coffee Cantata originated. But Emmerich am Rhein would no doubt occur to only a few. Yet Emmerich is today the home of two family companies who are inseparable from coffee and green coffee refinement.

PROBAT machines are since risen to fame throughout the world and are valued for their efficiency, high quality, flexibility and long service life. A market and technology leader, the company now holds more than 115 patents relating to coffee roasting and related machinery. To consolidate this position and to expand its activities, PROBAT opened a cutting edge research and development centre in 2012, which employs its own engineers and trials products for customers.

The manufacture of coffee continues to prosper in the small and lovely Lensing & van Gülpen; a seductive aroma is coaxed from the green beans, using roasting machines from Emmerich, of course. With more than 180 years of experience, the roasting house is the oldest of its kind in Germany.



A short retrospect. In 1832, Johann Heinrich Lensing and Carl Lambert van Gülpen founded their 'colonial goods' and drug store in Emmerich. To begin with, coffee was traded purely in its raw form; but on the strength of his experience it occurred to Alexius van Gülpen, son of Carl Lambert, to offer roasted coffee beans. Following the evolution of van Gülpen's roasting machine, he founded, together with Johann Heinrich Lensing and the engineer Theodor von Gimborn, the 'Emmericher Maschinenfabrik und Eisengießerei van Gülpen, Lensing und von Gimborn': today's PROBAT-Werke.



Lensing & van Gülpen

Kaffeerösterei Lensing & van Gülpen mbH
Ostermayer Strasse 1
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Tel.: + 49 (0) 2822.9308-0
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Email: info@royalcoffee.de
www.royalcoffee.de
Directors: Alex Reinhart van Gülpen / Frank Gruber
Sector: Coffee roasting
Number of staff: 10
Markets: Germany, Austria, Switzerland

PROBAT Werke

von Gimborn Maschinenfabrik GmbH
Reeser Strasse 94
D - 46446 Emmerich am Rhein
Tel.: + 49 (0) 2822.912-0
Fax: + 49 (0) 2822.912-444
Email: info@probat.com
www.probat.com
Director: Wim Abbing
Sector: Mechanical and plant engineering
Number of staff: 400
Number of trainees: 50
Markets: worldwide


Johnson Matthey
Catalysts

Johnson Matthey Chemicals GmbH

Chemical catalysts

Johnson Matthey is a global leader in speciality chemicals with a focus on catalysts, precious metals, fine chemicals and process technologies. In 2002 Johnson Matthey acquired the historic chemical works in Emmerich and Oberhausen and founded Johnson Matthey Chemicals GmbH.

Emmerich – a site steeped in industrial history

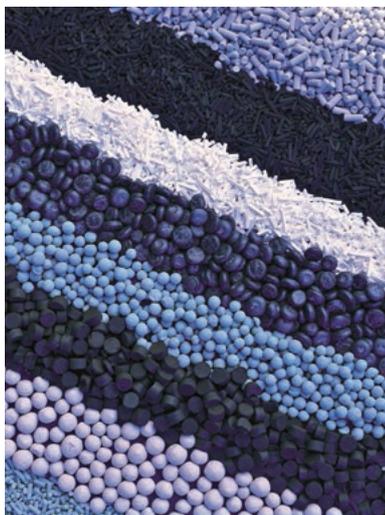
For roughly a century, Emmerich has been the home of an innovative chemicals industry, especially with regard to the development and manufacture of catalysts. It was in 1901 that Dr Wilhelm Normann invented the use of nickel catalysts to harden fatty acids, which led to the foundation of 'Oelwerke Germania' in 1911. Today there are over 70 employees in Emmerich who work in the areas of production, technology, laboratory and administration. Following precise, customer-specific requirements, they produce items such as catalysts for the hydrogenation of fatty acids for use in body care, cleaning products and petrochemical applications or the manufacture of margarine and cooking oil.

'Made in Oberhausen' quality

A second facility is located on the site of the former Ruhrchemie AG at Oberhausen. Here, over 50 people work in production and technology areas. The main product is catalysts for the manufacture of oxo alcohols. These are the building blocks that make PVC plastics more elastic, stretchy and pliable – thus enabling processing and utilisation of the plastics that are part and parcel, in almost limitless ways, of our everyday lives. Customised catalysts from Emmerich and Oberhausen enjoy an excellent reputation with manufacturers around the world.

The sustainable way to be, for mankind and the world

Johnson Matthey is conscious of its responsibility towards both humankind and the environment and has instigated numerous initiatives. Employees have together become sponsors of children in developing countries. The company is certified under the latest requirements of ISO 9001, ISO 14001 and OHSAS 18001. It has implemented an integrated Quality, Environment and Safety Management System (QUS). Both facilities have also manifested strong commitment to energy efficiency. Their aim is to halve the specific energy usage per tonne of manufactured catalysts by the year 2017.



Johnson Matthey Chemicals GmbH

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Email: jmpersonal@matthey.com

www.jmcatalysts.com/chemicalscatalysts

Directors: J. Niermann, M. Häusler

Sector: Speciality chemicals, catalysts

Number of staff: 136

Number of trainees: 2

Markets: worldwide



Frutarom Germany GmbH

Your partner for tasty and healthy success

Frutarom belongs to the international Frutarom group which worldwide employs over 2.000 employees. Frutarom develops and manufactures a large range of products for the food and beverage industry as well as for pharmaceutical and nutritional supplement industries:

- Food Systems – Fruit and vegetable preparations with tremendous appeal, thanks to their all in one solutions
- Flavours – fresh, fruity, nutty or spicy, which deliver superior taste
- Plant extracts – natural functionality as a healthy benefit

VeriTaste – the new premium preparation

In 2008 Frutarom invested in VeriTaste, a technology for manufacturing fruit, vegetable and herb preparations that conserves natural flavours. All raw materials will be processed in a very gently manner. The new technology means that additives such as preservatives, colourings or flavours can be minimized or completely omitted.

Frutarom uses only the best raw materials for these premium preparations of exceptional quality with clearly defined pieces. The result is a natural product with a high percentage of raw material and a superlative storage life. Frutarom premium preparations are to be found in all varieties of foods: sweet or savoury dairy products, delicately flavoured ice creams, excellent filled pastries and in convenience meals.



Emmerich – the place for creative preparations

Food Systems are predominately manufactured in Emmerich. The preparations, in fruit and savoury flavours, are manufactured from natural ingredients which are combined with flavours, fragrances and/or functional plant extracts to the customer's requirements. The comprehensive solution for the entire modern food industry.

Frutarom Germany GmbH

Reeser Strasse 60

D - 46446 Emmerich am Rhein

Tel.: + 49 (0) 2822.920-0

Fax: + 49 (0) 2822.920-390

Email: info@de.frutarom.com

www.frutarom.com

Directors: Amos Anatot, Frans Struiwig,

Guy Rothschild

Sector: Food

Number of staff: 70

Number of trainees: 5

Markets: Worldwide



Bekker Transport & Logistik GmbH

The best movers!

Bekker Transport & Logistik GmbH is an important provider of logistics solutions within the region.

Bekker Transporte & Logistik GmbH began as a courier service in 1988 and in the following years went on to work mainly as a subcontractor for other transport companies. It is now a fast-growing logistics provider with its own warehouses, and a carrier of mainly bulky goods and general cargo. The company is managed by the second-generation family member, Wim Bekker. Its vehicle fleet is composed mainly of articulated trucks with curtainsider bodies. Following the takeover of other transport companies, Bekker has accumulated a large vehicle fleet and concentrates on customers in North Rhine Westphalia and the Netherlands.

The company's high-quality logistics solutions are built on 25 years of experience in the area and direct links to procurement and production markets, enabling the handling of all processes along the entire supply chain. The location of Bekker in Emmerich is tri-modal, with a container port and direct motorway access from premises in the Stadtweide logistics park. From there, the company manages customer orders using the latest IT solutions.

The most important asset: Clients

For almost three decades, Bekker has been a stable, dynamic and competitive company, and it continues to advance in this area. One of its priority objectives is to offer the best service, quality and client attention.



For Bekker, social responsibility, team building and employee commitments are more than just 'straplines'.

The enterprise lives out these concepts through purposeful, motivational personnel management. Creating attractive work conditions in which the individual really matters is fundamental to Bekker's success. It is also a recognised training company with three business areas in which to follow a career path.



Range of services

- European transport solutions
- Logistics solutions
- Sea freight solutions
- Air freight solutions
- General logistics support

Bekker Transport & Logistik GmbH

Stadtweide 17

D - 46446 Emmerich am Rhein

Tel.: + 49 (0) 2822.977750

Fax: + 49 (0) 2822.4201

Email: info@bekker-logistik.com

www.bekker-logistik.com

Managing Director: Wim Bekker

Sector: Haulage, transport and logistics solutions

Number of staff: 58

Number of trainees: 2



Enriching lives, in harmony with nature.

Kao Chemicals GmbH

A strong partner for some distinguished brands

Goldwell, Guhl, John Frieda, Kanebo, Molton Brown and KMS are well-known brands in the Personal Care sector. They are all acquainted with the broad palette of Kao Consumer Products. At Kao Chemicals' Emmerich establishment, raw materials are processed for the manufacturing industry. They will form the basis for shampoos, shower gels and bath products as well as pre-products for the detergents industry. They also comprise flux materials for concrete and dry mortar, as well as surfactants for numerous technical applications. In 1940, a hairdresser founded Andrélon in the Dutch town of Bodegraven and from these beginnings the first factory producing related pre-products, under the name CHEM-Y, was founded in Emmerich. This chemicals enterprise was to be taken over by Kao Corporation, Tokyo, in 1992.

There are 220 employees at the corporation's Emmerich site, with 850 in Kao Chemicals Holding overall, to which Emmerich and Barcelona (Kao Corporation S.A. and the headquarters, Kao Corporation, S.L.) as well as Quimi-Kao, S.A. in Mexico belong. There are currently 14 apprentices in Emmerich following a variety of career paths. Besides chemical technicians, laboratory assistants and specialised warehousing logisticians, training is provided for industrial managers, industrial engineering electricians and industrial mechanics, who may later be given permanent positions. Kao Chemicals GmbH has a differentiated product portfolio that equips the company for the export market. Around 80 per cent of the annual turnover –

230 million euro in 2012 – was generated in foreign markets all over the world. Eastern Europe, particularly Russia, is a growth market. The domestic market makes up around 20 per cent of turnover.

Kao is committed under the global 'Responsible Care' initiative to protect human health and the environment, as well as, by its own efforts, to strive to improve safety for employees and fellow citizens. These efforts are consolidated in an Integrated Management System based on certification under international EN ISO 9001:2000, EN ISO 14001:2004, OSHAS 18001:1999 and, from 2014, EN ISO 50001:2011 standards.



Kao Chemicals GmbH

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Email: sales@kaochemicals.de

www.kaochemicals.de

Directors: Herbert Tripp, Bernd Liske

Sector: Chemicals industry

Number of staff: 220

Number of trainees: 14

Markets: Germany, Europe, the US, Asia, South America, Eastern Europe, Near and Middle East

oleon
A NATURAL CHEMISTRY

Oleon GmbH

A natural chemistry

Oleon GmbH - Oleon's only production site in Germany is located in Emmerich am Rhein. Since 1908, fatty acids and special chemicals have been produced here, though ownership of the company has undergone change. In 2006, the plant became part of the Belgian Oleon N.V., which has since 2009 itself been part of the French Sofiprotéol Group.

Oleon GmbH is a leading manufacturer of oleochemicals derived from sunflower oil, linseed, soybean, rapeseed, castor, palm kernel and coconut oil as well as from olein and stearin. They are used in specialty products, and cover a whole range of applications: cleaning products, soaps, detergents, coatings and paints, lubricants, cosmetics, food and food packaging.

The company holds certifications under ISO 9001 (Quality Management Systems), ISO 14001 (Environmental Management Systems), ISO 50001 (Energy Management Systems) and HACCP (Codex Alimentarius). Additional halal and kosher certifications

ensure adherence to the production and storage of products under strict Muslim and Jewish regulations.

The premises in Emmerich include an administration building, production facilities and laboratories, tank farms, warehouses, loading stations, workshops, a quay and a modern boiler house.

The company is an attractive employer offering the relevant benefits. Its employees currently number approximately 105 people, five trainees (chemical technicians) and two students who are following a dual course of study leading to the award of the Bachelor of Engineering with chemical engineering as a specialty, in cooperation with the university of applied science, Hochschule Niederrhein, in Krefeld. Every year, up to four apprentices are taken on.

Oleon GmbH invests in a robust future for the site. Quality, product safety, occupational health- and safety, environmental protection and energy efficiency are strongly held principles that infuse everyone's daily work at the company. There are regular courses to ensure continuing professional development; positive communication and inter-cultural skills are fostered amongst employees; and managers at the site encourage the continual improvement of all processes. All this helps to form an important basis for the long-term prosperity of Oleon GmbH.



Oleon GmbH

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www.oleon.com
Directors: Moussa Naciri, Caroline de Muynck,
Dr. Eddy Feijen
Plant manager: Steffen Basmer
Sector: Oleo chemicals, food industry
Number of staff: 105
Number of trainees and students: 7
Markets: Worldwide, with focus on Western Europe



H. von Gimborn GmbH

Specialists in cat litter, cat and dog treats

Gimborn has a 150 year-old tradition of business in Emmerich, having been founded in 1855 by pharmacist Heinrich von Gimborn. Initially, the company produced medicines for human use, but in 1965, it entered the domestic pet market. Gimborn's philosophy is to improve the life of both man and animals through its products, using innovative technologies to provide the best quality for its customers.

Gimborn GmbH's research laboratory has developed a reduced lactose cat milk from whole milk and has worked on the use of the amino acid taurine for cats, as well as L-carnitine as an additive in dog food; such pioneering activities are the reason for the company's leading position in the domestic pet sector.

Gimborn's premium brands include Biokat's litter and GimPet and GimDog cat and dog treats respectively. Biokat's and GimPet are leading brands in Germany. At Emmerich, Gimborn manufactures cat and dog treats, whilst cat litter is made at Kelheim in Bavaria.

The company employs 140 people in Germany and has activities in more than 13 other countries including England, Italy, the Netherlands and Russia. Every year, Gimborn GmbH takes on apprentices pursuing a career in 'Industrial Management'.

The company produces approximately 100,000 tons of cat litter and 3,000,000 tubes of complementary cat food every year.

The Biokat's brand has won the Ecocare Award, which is given annually to the company that has made special efforts with respect to sustainability.

The Emmerich company aims, by cultivating the balance between tradition and innovation, to expand its market leadership in suitable growth markets, through the development and marketing of future products of superior quality.



H. von Gimborn GmbH

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Email: info@gimborn.de
www.gimborn.de
Director: J. Beckschäfer
Sector: Domestic pet products
Number of staff: 140
Number of trainees: 7
Markets: mainly Europe



BLG Handelslogistik GmbH & Co. KG

Logistics for leading brands

Today's manufacturers and entrepreneurs are faced with a multitude of challenges: specific consumer needs, increasing complexity in procuring and distributing goods or the ageing population are but a few of these challenges. Above all, the growing popularity of e-commerce makes demands on existing logistical structures.

BLG Handelslogistik partners both large and medium-sized manufacturers and trading firms in a wide variety of sectors. A leading contract logistics expert in Germany, BLG Handelslogistik assists customers by handling significant aspects of the supply chain, operating individual sites or administering selected processes.

From the European Distribution Centre (EDC) in Emmerich, BLG Handelslogistik is the exclusive service provider for Konica Minolta office electronics for clients throughout Europe, Russia and seven African countries. The products in question are mainly copiers, printers, fax machines and a wealth of accessories and auxiliary products such as toner.

The work at Emmerich began in 2008, in an 80,000m² complex of warehouses where today an average of 90,000 pallets are stored.

Up to 40 containers of Konica Minolta equipment arrive on a daily basis; these are unloaded, unpacked, stored, picked, collated and dispatched according to customer requirements.

The long-standing custom of Konica Minolta has provided the impetus for operations in Emmerich, but not on its own: customers such as adidas / Reebok have commissioned BLG Handelslogistik to handle transport of their online-generated orders and this requires a dedicated area of 16,000m² in the warehouse.



The company develops logistics solutions that take the customer's requirements into account. Support is afforded with respect to the stationary retail trade, the development of e-commerce, multi- or cross channel concepts or within a very diverse spectrum of traditional and progressive logistics services.

Leading brands return again and again to BLG Handelslogistik. Customers are active in the areas of Fast Moving Consumer Goods, Fashion, DIY, Technology, Office and Equipment.



BLG is the largest employer in Emmerich. Roughly 400 people now work here, including seven apprentices who are learning the warehousing/logistics trade.



BLG Handelslogistik GmbH & Co. KG

Senator-Borttscheller-Strasse 1

D - 28197 Bremen

Tel.: + 49 (0) 421.3983788

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Email: aziegler@blg.de

www.blg-handelslogistik.de

Directors: Holger Hansen, Thomas Krüger

Sector: Logistics

Number of staff: 2,000

Number of trainees: 33

Markets: Germany, UK



Volksbank Emmerich-Rees eG

'Always at your service'

This statement is a typical expression of the Volksbank's philosophy: true to its founding mission, committed to member value, and guided in its actions by the cooperative culture. At the same time, the bank is innovative and future-oriented, factors which evident in its continuing economic prosperity.

Your local members' bank, no 1 in Emmerich

With thirteen branches in the local business area, proximity to members and customers is guaranteed. Despite the use of the latest communication technology from which its 40,000 customers benefit, there is no question of the Volksbank reducing its presence on the street.

Moreover, the Volksbank has something rather special to offer: it is the only credit cooperative in the Federal Republic to have an agricultural enterprise with state-of-the-art, extensive machinery.

The bank's staff of over 200 employees are keen to serve members and customers and put into practice their considerable skills and experience. Service is certainly a key word at the Volksbank and one that underlines everyday performance here. The Volksbank's continued aim is to turn customers into members of the cooperative.

It is certainly well on the way to achieving this with an impressive range of services and an emphasis on fair and friendly advice; the bank sells only products that have been scrupulously tested.



Uwe Heiting

Local business is also keenly promoted. Many companies enjoy efficient support and positive encouragement for their economic development. Corporate lending, company and director insurance and insurance check-ups are all within the spectrum of services.

This helps to safeguard jobs and also promotes the attractiveness of the region as a living and business environment. The Volksbank has its own resources but is also the number 1 in Kleve district when it comes to procuring public funding.



The bank designs innovative and individual financial concepts for its private clients. Its comprehensive range of services include financing for house-buyers, personal loans and developing asset formation concepts, investments or pension and future provisions.

True to the fundamental cooperative ideas, the Volksbank sees its customers and members as partners. Communication as equals, honesty and transparency create the trust that is our raison d'être and the basis of every successful partnership.

Volksbank Emmerich-Rees eG

Raiffeisenplatz 1

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Email: info@dervolksbanker.de

www.dervolksbanker.de

Directors: Ralf van Bruck / Holger Zitter

Sector: Financial services

Number of staff: 204

Number of trainees: 25

brother
at your side

Brother GmbH At your side - technology for our shared future

The Japanese company Brother Ltd is over one hundred years old and is headquartered in the Japanese city of Nagoya. The company is famous for typewriters, printers, fax machines and domestic sewing machines as well as P-touch labellers. Yet Brother offers a lot more besides. What began with the sewing machine for the straw hut and rapidly developed into a global group with 30,000 employees must surely be the essence of innovative ideals and high-tech thinking. Besides the above mentioned products, Brother produces and markets industrial sewing machines, industrial textile printers, machine tools and karaoke equipment. The latest developments are in the area of visual communication.

Brother GmbH has been true to its Emmerich home for over 40 years. As a sales and logistics centre for Europe, Africa and the Middle East, the company's Emmerich site coordinates the export of sewing machines and textile printers for industrial use. Here, the machinery warehouse has 3,000 pallet storage positions. Emmerich is also Brother's spare parts centre for Europe, Africa and the Middle East, holding over 10,000 spare machinery parts in stock.

Customer orders are dispatched daily under a 'Quick response' system. Exports account for 90 per cent of the industrial textile processing machine business area, reflecting the international character of the company's work. Recent years have seen rapid expansion and the company is seeking employees in technical and sales areas.



The Emmerich company is committed to Brother's 'Global Charter' which covers the needs of customers, employees, business partners, shareholders, the local community and environmental protection. A certified training company, Brother GmbH operates the ISO14001 Environmental Management programme as part of its corporate social responsibility efforts.

brother
at your side

Brother Earth
Building with people and nature in mind
www.brother-ism.com

Brother Internationale Industriemaschinen GmbH

Düsseldorfer Strasse 7-9

D - 46446 Emmerich am Rhein

Tel.: + 49 (0) 2822.609-0

Fax: + 49 (0) 2822.609-50

Email: info@brother-ism.com

www.brother-ism.com

Directors: Valerio Scotti / Yutaka Noguchi

Sector: Wholesale and foreign sales
of industrial sewing machines and textile printers

Number of staff: 39

Number of trainees: 3

Markets: Europe, Africa and the Middle East



BSN-JOBST GmbH

A traditional firm, with a conscience

Physical well-being and mobility are two of our most elementary needs. BSN-JOBST compression wear and bandages enable people live an active life in spite of phlebologic or lymphatic ailments. With roots in Emmerich am Rhein, BSN-JOBST is a strong regional player with 230 employees and 9 apprentices who embody the future skills and value of the company and whose work promotes a better quality of life for many people.

Hard work and courage, for international results!

Over 60 years, BSN-JOBST has through care, skill and innovative strength grown from a small family enterprise in Holland into a leading manufacturer of medical compression hosiery. Today, BSN-JOBST is part of the global BSN medical group which is based in Hamburg and whose extensive range of quality medical products are familiar brands the world over. BSN-JOBST markets its successful compression bandages and garments in a total of 40 countries and from its Emmerich production site sends out the clear message of quality that 'Made in Germany' represents. The company's specialist knowledge and sound business sense ensure steady and sustainable development.

High-tech products, perfected by hand

The production of state-of-the-art compression garments makes high demands in technical terms and for this reason BSN-JOBST regularly invests in

manufacturing technology. Computer-controlled machinery makes use of the latest techniques, which are further developed by company engineers. Yet skilled handwork is also required in order to fulfil the stringent requirements of the custom-finished article.

A controlled process delivers the best results

The secret of BSN-JOBST's excellence is perfect comfort and optimum efficacy; quality control is thus paramount, and begins with the selection of raw materials. Monitoring procedures are carried out at each stage of production to assure metrics are upheld and the results are something many satisfied patients are grateful for.



BSN-JOBST GmbH

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www.jobst.de

Directors: Holger Hünting /

Andreas Hogrefe

Sector: Clothing industry - manufacturer of medical compression wear and bandages

Number of staff: 230

Number of trainees: 9

Markets: Germany, US, Scandinavia, the Netherlands, England, France



Stadtwerke Emmerich GmbH

An innovative energy partner

The history of the Emmerich municipal energy supplier goes back to the middle of the 19th century, with the establishment of a gasworks and the supply of coke oven gas in the year 1858. Today, Stadtwerke Emmerich GmbH is an innovative energy services company and reliable partner for both industrial and domestic customers in Emmerich, supplying natural gas, electricity and drinking water. The company is 75.1 per cent-owned by the city of Emmerich am Rhein and 24.9 per cent by RWE Deutschland AG, Essen.

The work of the company includes the expansion and modernisation as well as maintenance of local energy and drinking water distribution systems. It supplies

Business activities place particular emphasis on the use of regenerative energies, in view of the current topics of climate and environment. Besides a wind farm, the Stadtwerke operate several solar energy arrays with a total module output of 160 KW; generating electricity that corresponds to the needs of more than 40 households. With the environmental consciousness of the driver in mind, the Stadtwerke also operate a natural gas filling station in the OST III industrial zone. The establishment of electrical charging stations by Stadtwerke Emmerich means that the first foundations of electro mobility are being laid.



electricity, natural gas and drinking water for local customers and some still further afield. As a local energy supplier, the Stadtwerke also offer their customers a comprehensive range of consultancy services on the efficient use of energy and drinking water, supported by specific funding measures. There is also a choice of contract solutions for the use of efficient systems for heating. As part of a holistic concept, the Stadtwerke invests in and maintains modern heating systems and the supply of natural gas as a low environmental impact resource. The company employs a total of 42 highly skilled people in Emmerich.

Stadtwerke Emmerich GmbH

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 Email: info@swe-gmbh.de
www.stadtwerke-emmerich.de
 Director: Horst Thyssen
 Sector: Energy supplies
 Number of staff: 42
 Number of trainees: 3
 Markets: regional



Rhein Waal Terminal GmbH

Leading logistics partner in the Lower Rhine area

The story of Emmerich's port on the Rhine goes back to the 17th century: first mention of the original harbour basin is made in 1640. Rhein-Waal Terminal GmbH is a major subsidiary of Port Emmerich Infrastruktur- und Immobilien GmbH, the port operator.

Horst Thyssen directs both companies; Michael Mies is the director of operations at Rhein-Waal Terminal GmbH. The modern harbour facility covers 45,000m² including a 1,000m quay for transshipment purposes. RWT GmbH employs 34 people and achieved a turnover in 2012 of 10 million euro. The Rhein-Waal Terminal is a tri-modal hub which directly links waterway, rail and road and offers a broad range of container logistics services. This includes daily barge services to Western European ports, a twice-weekly train from Basel to Emmerich and container pre- and on-carriage from and to the sea ports. RWT GmbH is a strong, competent partner for logistics in a region that traverses several borders.

Safe transshipment between barge, rail and truck is performed by two state-of-the-art gantry cranes with a carrying capacity of up to 50 tonnes. In addition, there are various container-specific

conveyor units of cutting-edge construction. RWT GmbH also operates a quay wall crane system at Deutsche Giessdraht, Europe's largest manufacturer of copper wire. The more recent history of the company is characterised by a continual increase in waterside container transshipment. In 2006, transshipment of 66,000 TEU container units took place; in 2012, this figure had already reached 107,000 TEU. The advantages of the location and the capabilities of RWT GmbH were amply illustrated by the decision by Konica Minolta Deutschland GmbH to build their 80,000m² central warehouse for European logistics in Emmerich. The logistics service provider WMF Group also opted for Emmerich, with a 20,000m² warehouse. Rhein-Waal Terminal Emmerich is the very best choice for the logistics company, haulage contractor or railway company, now and for the long term.



Rhein Waal Terminal GmbH

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Email: info@rwt-gmbh.de

www.rwt-gmbh.de

Directors: Horst Thyssen / Michael Mies

Sector: Logistics

Number of staff: 34

TWE Technische Werke
Emmerich am Rhein GmbH

Technische Werke GmbH (TWE)

Committed to citizens and nature

Five hundred small pumping stations, 30 pumping systems, a waste water treatment plant with a capacity of 195,000 EP (equivalent persons), retarding and overflow basins and reservoirs, 242 km of sewer systems serving 10, 000 households....Technische Werke Emmerich am Rhein GmbH (TWE) is a service company co-owned by the city of Emmerich am Rhein (50,1 %) and Gelsenwasser AG (49,9%).

Alongside the operation of waste water facilities, TWE undertakes an extensive annual investment programme in the form of sewer rehabilitation and new installations. There is constant redevelopment and modernisation of water treatment facilities to meet current and continually changing conditions of effluent.

The company achieved a turnover from services to domestic and industrial customers of 6.4 million euro in 2012.

TWE sees itself as more than just a provider of domestic sewage treatment. The long-standing chemicals and industrial location of Emmerich am Rhein has a competent, solution-oriented and innovative partner in TWE as a specialist in industrial waste water treatment. Together with production companies in all sectors, the company also develops special solutions for waste water pre-treatment and is a contractor as well as skilled operator of upstream industrial waste water treatment plants.



Its 25 skilled employees including mechanics, electricians, IT specialists, engineers and one trainee are part of a team under directors Mark Antoni and Dr Stefan Wachs. Care and maintenance of the 242km sewer network are the province of TWE, as are waste water treatment and maintenance and expansion of the rain-water and sewerage infrastructure. Part of these tasks are the operation of the sewage plant, 25 pumping stations, five storm water tanks, four overflow basins and two storage sewers.



Technische Werke Emmerich am Rhein GmbH

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Email: info@twe-emmerich.de

www.twe-emmerich.de

Directors: Mark Antoni / Dr Stefan Wachs

Sector: Waste water treatment

Number of staff: 25

Number of trainees: 1



J.L. Romen
Graphischer Betrieb seit 1800



J.L. Romen GmbH & Co. KG

The media undertaking

Through its expertise and dedication, J.L. Romen keeps its finger on the pulse of the times, in a sector that more than almost any other has grown exponentially in technical terms.

Founded 214 years ago as printer and publisher, J.L. Romen is a 6th-generation family enterprise that develops and produces a broad palette of communication media for a large and heterogeneous client base, mostly as a B2B service provider.

What is special here is both the approach and the solution. Know-how and campaign-oriented thinking are combined to form professional media solutions for complex communications processes. The creative and production areas are divided into agency and printing units.

J.L. Romen takes on production contracts of all kinds, from concept to finished product. The company also designs, prints, trades, processes and produces by machine or by hand, stores and dispatches across Europe and performs letter shop services as part of bulk mail advertising. Customers can rely on an all-round service at any time – and are assured of 100 per cent commitment.

Great ideas, well-functioning concepts, first-class implementation. The B2B Romen agency takes a special interest in the out-of-the-ordinary, making use of creative and experienced staff to produce high-quality print and online media, corporate designs and trade fair material, films and animations, power point and keynote presentations and photography for product and reportage.

After 15 years at Windmühlenweg, the expansion of the agency has necessitated a return to the very location at which the company was founded.

The re-organisation in two business units is something that benefits the customer, affording opportunities, rather than obligations. The interplay and dovetailing of the two areas gives the company its strength. At J.L. Romen, creative ideas always have a practical dimension. 'Seeing the whole': not just a buzz line, but a real standard, which customers can expect when they come to J.L. Romen.



Das Ganze sehen.



J.L. Romen GmbH & Co.KG

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www.romen.de
Director: Georg Romen-Naegel
Number of staff: 14

romen - Design and communications agency
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Email: k.romen-naegel@romen.de
www.romen-agentur.de
Number of staff: 8



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Goodbye!
D-46446 Emmerich am Rhein



Gewerbeimmobilien



 **Stadtparkasse
Emmerich-Rees**

Wir sind Ihr Partner „rund um die Gewerbeimmobilie“. Mit Marktkenntnis und Kompetenz beraten und betreuen wir Sie bei Ihrer Entscheidung eine Immobilie zu kaufen oder zu verkaufen. Gewerbebaulandangebote zu günstigen Kaufpreisen, Gewerbehallenangebote zum Kauf und zur Miete, Gewerbeobjekte zur Kapitalanlage und private Wohnimmobilien. Wir beraten Sie über die Finanzierungsmöglichkeiten und zeigen Ihnen alle Modelle der öffentlichen Förderung auf. Wir finden für Sie die richtige individuelle Lösung.

Sparkassen-Immobilien Center in Emmerich und Rees

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46459 Rees, Markt 3, Tel. 02851 9148-48, Fax 02851 9148-57

**Best
Performance-
with members
on site!**

Jeder Mensch hat etwas, das ihn antreibt.

Wir machen den Weg frei.